

How to *Lead Up* as an Adaptive Leader

COURAGE
INFLUENCE

Must Have
Must Use

OWN...

- Responsibility
- Excellence
- Priorities
- Team-Building

BY ...

- Doing What You're Hired To Do*
- Consistently Delivering or Over-Delivering
- Valuing What's Important to your Boss
- Developing your Team

ALSO, YOU WANT TO BE...

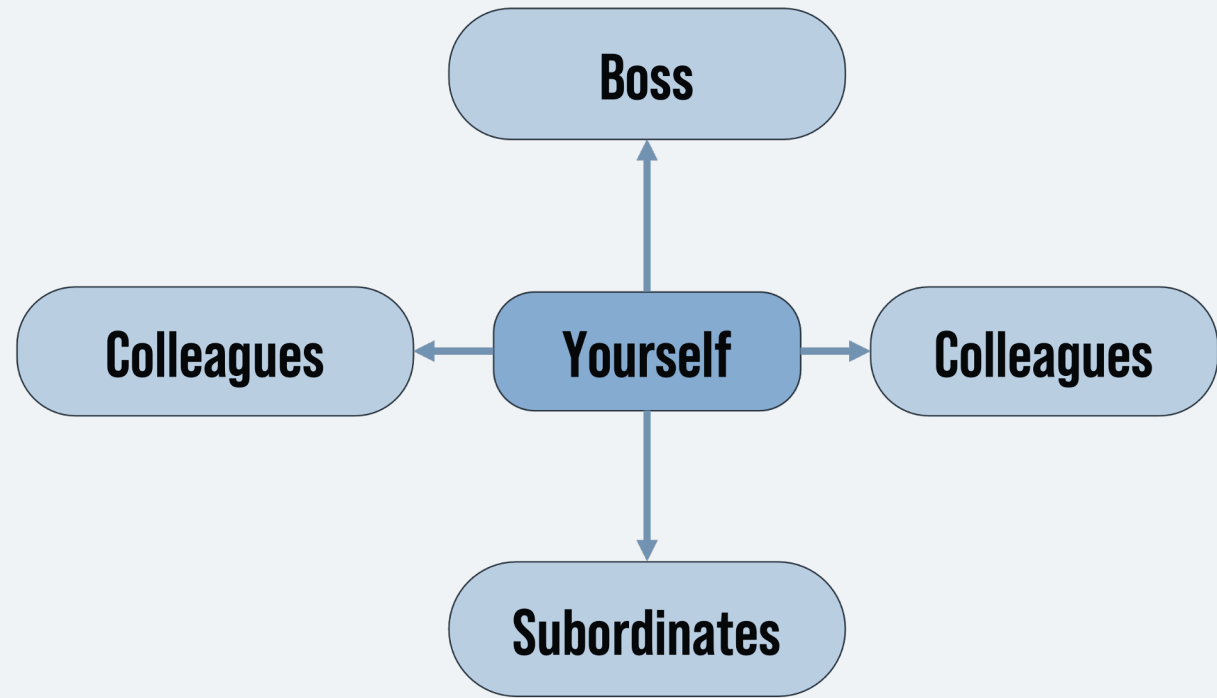
- Teachable
- A Doer
- An Innovator
- Valuable

BY ...

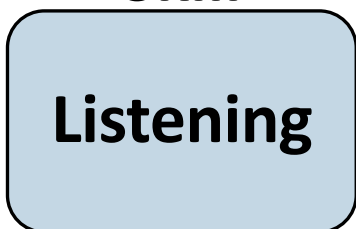
- Being a Curious Listener & Learner
- Being Willing to do What Others Won't
- Being Creative in Finding Solutions
- Valuing your Boss' Time & Supporting Your Teammates

85% of the people who fail at work do so because of difficulty relating well to others.

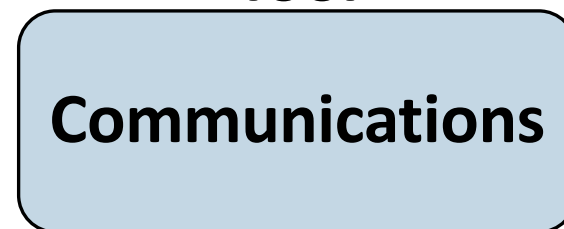
~Harvard, Carnegie, & Stanford University Research



Leader's #1 Skill



Leader's #1 Tool



Leader's #1 Commodity

